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## **Position Description: Seafood Wholesaler**

Our client has an exciting opportunity for an experienced and motivated Seafood Wholesaler to join their team.

This is a full time role.

Immediate start for the right candidate!

### **The successful applicant will possess:**

- The ability to promote products to supermarkets, restaurants and bulk sellers to increase sales and growth of the business
- Identify opportunities in the market and drive overall profitability
- Monitoring business performance and preparing estimates, financial statements and report of operations
- Ensuring customer day-to-day needs are met by managing and coordinating with other functional areas of the business such as, operations and sales service
- Ability to undertake market research to determine customer needs, recognising trends, facilitate product development, negotiating pricing and conducting customer feedback on services provided
- Arranging and managing shipping of goods to customers and ensuring customer satisfaction

### **Requirements:**

- Formal qualification required
- 3-5 years of experience in the industry
- Work hours: 9.00 am to 5.00 pm Monday – Friday
- Ability to work autonomously with minimal supervision

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